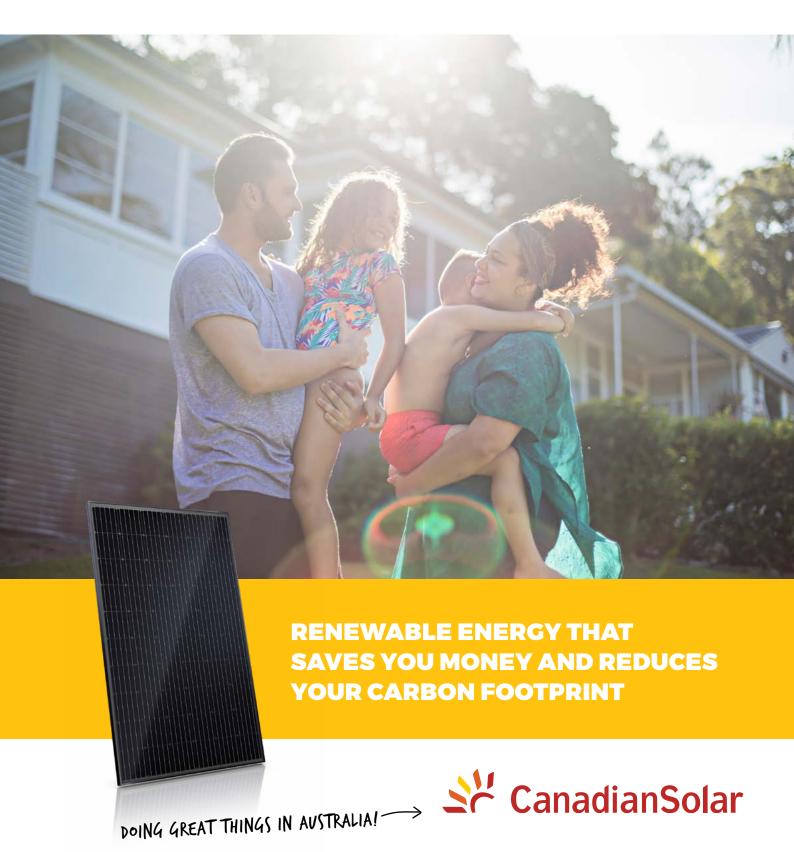
# CANADIAN SOLAR. WORLD CLASS SOLAR AT YOUR PLACE



# INTRODUCING CANADIAN SOLAR. PROVIDING AUSTRALIANS WITH RENEWABLE ENERGY.

Founded in Canada in 2001 and with their head office in Ontario, Canadian Solar is now supplying solar to 90 countries around the world. Since opening up local branches in Australia in 2011 and installing thousands of solar panels in homes and businesses, Canadian Solar feels like a real local. With the strength of a global group but with the friendliness of a local business, Canadian Solar offers solar power solutions to all Australians.

THE BIGGEST
THING UNDER THE
AUSTRALIAN SUN.





# Meet a Canadian that loves the Australian sun.

Canadian Solar is your local solar system solutions provider. With their Australian HQ in Melbourne, Canadian Solar is committed to making a difference to the environment in Australia and worldwide by producing clean energy that uses no fossil fuels and creates no waste or pollution.

As a single source for solar panels, inverters, and more, Canadian Solar simplifies your access to solar with a unified service. We offer dedicated logistics and warranty support — all from a local team that really understands solar.

We have a strong local presence in Australia with four offices and five local warehouses to ensure we cover all the solar needs of Australian homes. Our multi-cultural team brings together people from more than 10 different nationalities, ensuring that we have the know-how to understand and serve customers across Australia.

"Worldwide, Canadian Solar customers have embraced our panels for their excellent performance, superior reliability and enhanced value."









### CANADIAN SOLAR BY THE NUMBERS

The year Canadian
Solar started operating
in Australia

Canadian Solar are the third largest solar company in the world

Canadian Solar is the number one recommended Solar Company

Canadian Solar employs more than 50 employees in Australia

Canadian Solar has provided over 32 GW of solar capacity to customers worldwide



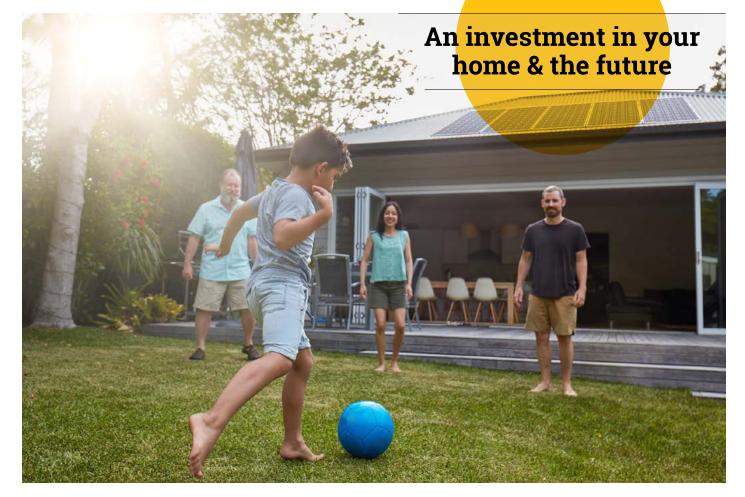
#### Canadian Solar. The name behind Australia's biggest solar farms and commercial solar installations

From IKEA stores around Australia to remote sheep stations in the Northern Territory, Canadian Solar is the name behind some of Australia's biggest infrastructure projects.

## Canadian Solar is a trusted global brand with a stable business operation

Canadian Solar is a NASDAQ listed global energy provider with successful business subsidiaries in 19 countries on six continents. We are a trusted name in the solar industry with investors and financiers. Canadian Solar is constantly investing in the future with factory and technology system upgrades, as well as maintaining a significant pipeline of ongoing projects, sustaining a strong cash flow.

SOLAR TECHNOLOGY







#### **WORLD-CLASS QUALITY ON YOUR ROOF**

Canadian Solar conducts rigorous in-house testing in our laboratories to ensure our products are durable and reliable and we regularly submit our products to the world's leading independent testing institutes. We check every one of our products at 411 different checkpoints along the manufacturing process to ensure we make the best quality panels for our customers.

#### **INDUSTRY-LEADING TECHNOLOGY**

Canadian Solar ranks among the world-leading companies in terms of solar technology. Our Research and Development department continuously strives to develop and deliver high-efficiency solar panels and leads in this constantly evolving industry. Our cell efficiency research program works to provide better products at a lower cost. We recently achieved a world record of 22.8% cell conversion efficiency on one of our most recent solar panels.

#### **SAFETY FIRST**

All our panels and components have fire safety certification and comply with all relevant Australian standards and international standards relating to solar panels and electrical installation. Canadian Solar is accredited by the Clean Energy Council and our solar panels and inverters sold in Australia comply with a range of standards that maximise safety and reliability.

All Canadian Solar panels come with a 25 year performance warranty, and a 12 year product warranty

#### High efficiency solar panels and world leading technology

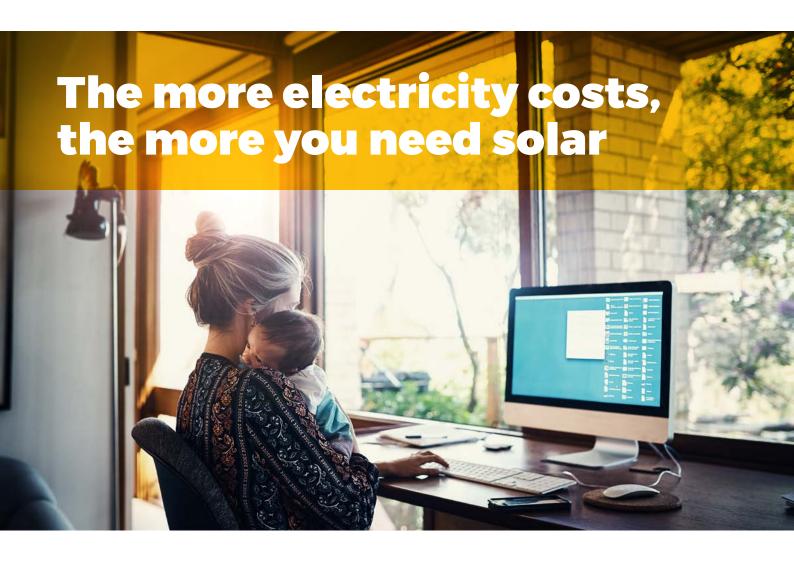
Canadian Solar's range of solar panels are renowned for their high efficiency, no matter the size of your roof, you will get the best possible output.

The energy output of any solar system varies according to size, your location in Australia, the direction your panels are facing and the seasons.

Speak to your local installation provider for the best solar solution for your rooftop.

Once installed solar panels are virtually maintenance-free and there are no recurring costs.



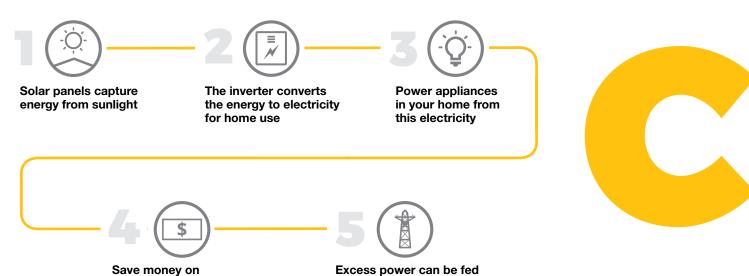


Switching to sustainable solar energy will save you money on electricity bills and will improve the value of your home as well as reduce your carbon footprint. Utilising your solar power for space heating, home appliances and hot water is cheaper, safer and more environmentally friendly.

#### **How solar power works**

your electricity bill

Solar energy is collected from daylight not just sunshine and can be collected year round. Solar power is safe, easy to use, convenient, and attracts tax incentives and rebates to encourage you to make the switch and save you money.



back into the grid for credit



**Kelly and Daniel** wanted to reduce their carbon footprint and save on electricity bills - they decided to go solar with Canadian Solar in 2018.

Kelly and Daniel bought a Canadian Solar system in 2018 and since making the change, they have been really pleased with the results. They installed a 6.6KiloWatt solar system at their Adelaide home, using the Canadian Solar CS3K-300P (300watt split cell panels). This system outputs 9,000kWh (KiloWatt-hours) per year. Kelly and Daniel use around 30% of the power generated and export the remaining

energy to the grid, which has saved them \$2,298\*\* in the first year.

Kelly and Daniel chose Canadian Solar as their solar panel provider as they wanted a company that was reputable and had a strong, long-lasting presence in Australia. They felt confident they could trust Canadian Solar as a brand that would still be around if they ever had warranty issues or needed support.

\*Source: Clean Energy Council report (Dec.2018) \*\*Results may vary according to your application.

"Solar panels are more affordable than ever but you need to go with a trusted brand"





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