

# A WORLD-CLASS SOLAR POWER COMPANY

## YOUR LONG-TERM PARTNER



Founded in Ontario Canada, 2001



Modules with best price/performance ratio in IHS Markit's independent PV Module Customer Survey



Industry leading R&D and highest product quality



A leading solar power solution provider



Stable operation with strong bankability



8 wholly owned manufacturing subsidiaries with 4.49 GW cell capacity and 7.04 GW module capacity



22 GW installed to customers in 100 countries



Provider of ingots, wafers, solar cells, solar panels and PV systems, with 9.8 GW global project pipeline 2017

### STRONG LOCAL SALES AND PROJECT TEAM

We have a long-standing track record in direct sales to installers and EPCs, as well as in indirect sales via our network of authorised resellers. With Canadian Solar you can count on local assistance:

- Professional sales team with in-depth PV expertise.
- Marketing support and co-marketing activities.
- Shorter lead time to get your panels delivered directly from our five warehouses across Australia.
- Dedicated customer service department committed to answering your technical and after-sales inquiries.
- Services in project development, EPC and O&M for commercial and large-scale projects.

Canadian Solar Australia ensures your photovoltaic projects are constructed cost effectively, operate flawlessly and can provide regular operation and maintenance for optimal power generation.

## PRODUCT PORTFOLIO



- Top energy performance measured at DKASC and PVUSA
- Positive power tolerance: 0/+5 W
- Robust frame for up to 5400 Pa load
- Self-cleaning surface
- High PID-resistance and REACH compliant
- Salt, mist, and ammonia resistant
- The SmartDC module eliminates the module-level mismatch and decreases shading losses

Leading 10-year Product & 25-year Performance Warranty provides reassurance that our technology will perform as expected on projects requiring up-front investments, even with payback periods that span decades.



## QUALITY & RELIABILITY

- CS6U-P/M and CS6K-P/M/MS have passed IEC62759-1: 2015 Photo-voltaic (PV) modules – Transportation Test
- Performs 100% of the tests required by IEC 61215 / IEC 61730 to ensure the consistent quality of the products
- ISO IEC 17025 compliant
- ISO 9001: Quality Management System
- ISO 14001: Environment Management System
- OHSAS 18001: Occupational Health & Safety

Covering over 359 quality control points in our manufacturing process, we are confident in our premium quality products.

## BANKABILITY

Product reliability and the stability of the company are equally important. Our market position, strong balance sheet and track record have made us a trusted long-term partner. More than 22 GW of our modules have been used in solar projects in over 100 countries around the world.

- Bankable partner with major commercial and investment banks worldwide.
- Strong financial position showing among the lowest leverage ratios and operating expenses in the industry.
- An impressive track record of high-performance, low-maintenance, and revenue-generating solar systems.

## SYSTEM APPLICATIONS - DESIGNED TO PERFORM, BUILT TO LAST



Oil Fields & Gas Stations



Desert & Seaside Areas



Airports & Highways